

Information about promotional measures received from the third parties and paid to them

The Bank may, in the course of providing its clients with investment and/or additional services, receive incentives (*fees, commission or non-monetary benefits that the Bank pays or receives from third parties for services provided to clients*) from or pay them to the third parties.

The Bank may receive and/or pay incentives related to the provision of investment and/or additional services in the cases where promotion measures: (a) are designed to improve the quality of the services provided to the client; and (b) do not prevent the Bank from complying with the obligation to act honestly, correctly and professionally to the best of the customer and his interests.

In this paper, the sizes of the incentives are summarized. Upon request, the Bank provides accurate information about the future amount of the incentive.

Continuous incentives

Directly or through intermediaries, the Bank receives an incentive from fund managers from other countries for distributed investment funds. The size of the incentive to be received depends on the fund manager and the structure of the fund, and is paid as a percentage of the assets managed. The amounts indicated in the table are annual (calculated in proportion to each month).

| Fund Manager | Consulting fee calculated based on the assets* |
|---------------------|--|
| Allianz | 0,70% |
| AXA | 0,20% |
| BlackRock | 0,70% |
| Candriam | 0,26% |
| Danske | 0,29% |
| Deutsche Invest | 0,59% |
| East Capital | 0,00-0,49% |
| Erste-Sparinvest | 0,12% |
| Fidelity | 0,60% |
| Franklin Templeton | 0,56% |
| GAM | 0,56% |
| HSBC | 0,70% |
| HSBC INKA | 0,36% |
| Invesco Funds SICAV | 0,40-0,60% |
| State Street | 0,00-0,63% |

* The data in the table includes actually distributed investment products. In the case the range of funds distributed is replenished by new funds or new fund managers fee limits may be subject to changes.

The Bank also distributes investment funds of its partners, where during the distribution and redemption the incentive is one-off, and the Consulting Fee is calculated from the asset and is annual.

| Fund | At the time of distribution* | At the time of redemption | Consulting fee calculated based on the assets |
|--|------------------------------|---------------------------|---|
| European Crowdlending Fund | 0,00-2,00% | 0,00-1,00% | 0,50% |
| INVL besivystančių pasaulio rinkų obligacijų subfondas | 0,00% | | 0,625% |
| INVL Baltic fund | 2,00% | | 1,00% |
| INVL besivystančios Europos be Rusijos TOP20 subfondas | 2,00% | | 0,75% |
| INVL besivystančios Europos obligacijų subfondas | 0,00% | | 0,50% |
| INVL Russia TOP20 subfund | 2,00% | | 0,75% |

* If fund is purchased in regulated market, no incentive at the time of distribution is paid.

One-off incentives

In some certain cases the Bank receives one-off incentives for the bonds or shares distributed. Current incentives to be received in this way:

| Financial Instrument | One-off incentive |
|------------------------------------|-------------------|
| Creditstar International OÜ bonds | 1,50% |
| UPP & CO RIIA 132 OÜ Secured Notes | 1,00% |
| Baltic Mill bonds | 1,00-2,00%* |
| Endover Ambassador bonds | |
| < 2 000 000 EUR | 0,75% |
| ≥ 2 000 000 - ≤ 4 000 000 EUR | 1,00% |
| > 4 000 000 EUR | 1,25% |

* 1 pct. + (5,5 pct. - X pct.) * Y, where X – determined interest rate, o Y - the amount of distributed Bonds

Non-monetary incentives

Bank or its employees can receive non-monetary benefit of low value.

Payable incentives

In addition, the Bank, distributing the investment products, may pay incentives for the distribution of investment products. At present, the Bank does not pay such incentives.